



## **News Release**

**TO: THE BUSINESS EDITOR**

From: Paul Gillard - Director, Corporate & Legal Services, **Tenon Limited**  
Telephone: 64-9-571 9846  
Fax: 64-9-571 9872

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STOCK EXCHANGE LISTINGS: NEW ZEALAND (TEN), AUSTRALIA (TNN) & NEW YORK (FFS).

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### **AGGRESSIVE RUBICON TACTICS SHOW TENON BID NOT APPEALING ENOUGH**

Auckland, 30 May 2004 – The Chairman of Tenon Limited, Sir Dryden Spring, issued the following statement today.

“Rubicon’s increasingly aggressive takeover tactics demonstrate their bid for Tenon is not winning over enough shareholders.

“All we have seen so far is acceptances from a number of institutional investors who had already signalled their willingness to take the Rubicon offer.

“Beyond that, the Rubicon offer is not gaining any momentum.

“That’s why we are seeing Rubicon make so many last minute moves to tout the offer to shareholders – such as paying handling fees to third parties whose clients accept the offer, setting up a phone centre to cold-call shareholders, sending another mail-out over the weekend, and presenting those previously signalled acceptances as if they were something new.

“Rubicon’s real problem is that they are not prepared to pay Tenon shareholders full value for their shares. They only want 50.01% of the company’s shares, and they have not demonstrated to our shareholders that they have any new strategies to improve the company’s performance.

“The lack of any new strategies for Tenon isn’t likely to impress shareholders who’ve observed the major turnaround in the company’s performance over the last year, which has created real shareholder value.

“Tenon has been transformed to deliver real value to shareholders – with forest sales well above their share price values, surplus capital going back into shareholders’ hands, and core businesses generating profits that are well ahead of expectations.”

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